

Paint



Roof & Wheels



Interior

Model S

75D

75 kWh
Up to 259 miles
EPA range

100D

100 kWh
335 miles
EPA range

P100D

Zero to 60 in 2.5 sec
315 miles
EPA range

Lease Loan Cash

\$2,422 /mo.
Estimated Lease Payment
[See Details](#)

Late August Delivery

NEXT

P100D

Maximum Performance.

100 kWh Battery with Performance All-Wheel Drive

315 miles range (EPA)

155 mph top speed

2.5 seconds 0-60 mph

1.2 seconds passing speed, 45-65 mph

Ludicrous Speed Upgrade and Smart Air Suspension Included

\$1,991 /mo.

New Inventory

Close match with your Tesla

\$2,230 /mo.

14 Day Delivery

VIEW DETAILS

Model S Performance



Carbon Fiber Spoiler

Improve high speed stability by adding the carbon fiber spoiler to your trunk lid. Made from lightweight, cross-woven carbon fibers with a matte epoxy finish.



\$17 /mo.

Requires Performance



Tesla Red Brake Calipers

Tesla Red four piston Brembo brake calipers.



Included

Requires Performance

Standard Equipment [View all ▶](#)

Convenience

- Automatic keyless entry
- Front trunk with room for luggage or strollers
- Up to 31.6 cubic feet of storage
- **Now standard with automatic rear liftgate**

Safety

- Active safety technologies, including collision avoidance and automatic emergency braking, have begun rolling out through over-the-air updates
- Full LED headlamps
- Power-folding, heated side mirrors
- Three LATCH child seat attachments

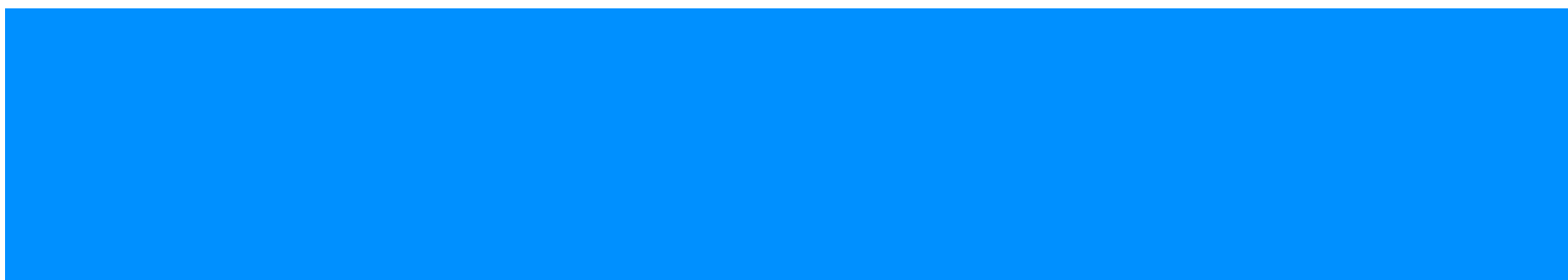
Technology

- Regular over-the-air updates add safety and navigation features, enhance performance and improve the driver experience
- Access to Tesla's Supercharger network with 400 kWh of free annual Supercharger credits
- Maps and navigation with real time traffic information
- Center console with removable dividers
- GPS-enabled Homelink

Warranty

- 8 year, infinite mile battery and drive unit warranty
- 4 year, 50,000 mile limited warranty

Premium Equipment





Significantly improve visibility at night with dynamic LED turning headlights, designed to automatically adjust to the road ahead.



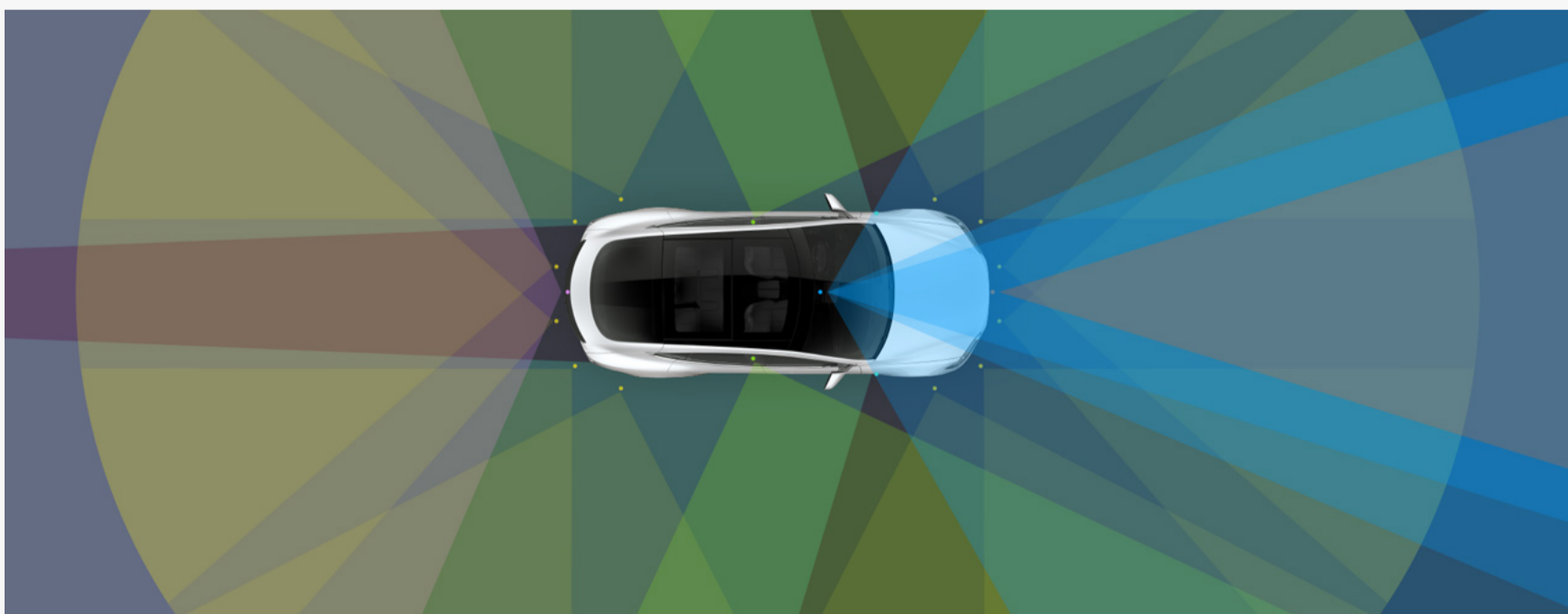
Premium Upgrades Package

Discover the best overall experience in Model S with premium features such as medical-grade air quality, advanced LED technology, and additional interior and exterior upgrades.

- First true HEPA air filtration system that is 100 times more effective than premium automotive filters, removing at least 99.97% of particulate exhaust pollution and effectively all allergens, bacteria and other contaminants from cabin air.
Includes Bioweapon Defense Mode
- Two activated carbon air purification filters that prevent nitrogen oxides and hydrocarbon exhaust fumes and other offensive odors from entering the cabin
- Three-position dynamic LED turning lights for nighttime visibility
- LED fog lights
- Leather arm rests, steering wheel and lower dashboard when paired with leather seating
- Soft LED ambient interior lighting
- Lighted door handles
- Quick connection phone dock

\$58 /mo.

Options





Enhanced Autopilot

Enhanced Autopilot adds new capabilities to the Tesla Autopilot driving experience. The enhancements include going from one to four cameras for greater accuracy, redundancy, and to see fast-approaching vehicles in adjacent lanes. In addition, 12 ultrasonic sonar sensors provide 360 degree coverage around your car with almost twice the range and resolution of the prior version.

The significantly increased sensor information is processed by a computer that is over 40 times more powerful than before. Your Tesla will match speed to traffic conditions, keep within a lane, automatically change lanes without requiring driver input, transition from one freeway to another, exit the freeway when your destination is near, self-park when near a parking spot and be summoned to and from your garage. That said, Enhanced Autopilot should still be considered a driver's assistance feature with the driver responsible for remaining in control of the car at all times.

Tesla's Enhanced Autopilot software has begun rolling out and features will continue to be introduced as validation is completed, subject to regulatory approval.

\$83 /mo.

\$6,000 upgrade after delivery



Full Self-Driving Capability

This doubles the number of active cameras from four to eight, enabling full self-driving in almost all circumstances, at what we believe will be a probability of safety at least twice as good as the average human driver. The system is designed to be able to conduct short and long distance trips with no action required by the person in the driver's seat. For Superchargers that have automatic charge connection enabled, you will not even need to plug in your vehicle.

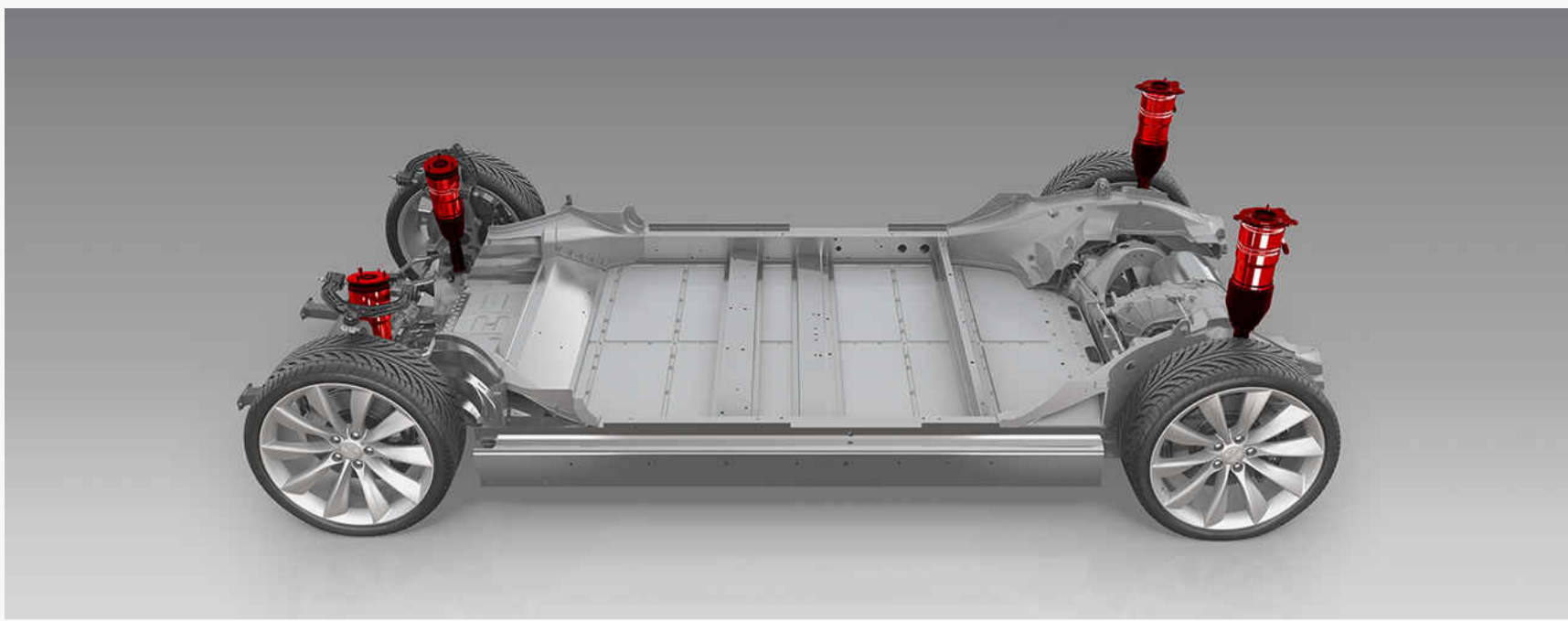
All you will need to do is get in and tell your car where to go. If you don't say anything, the car will look at your calendar and take you there as the assumed destination or just home if nothing is on the calendar. Your Tesla will figure out the optimal route, navigate urban streets (even without lane markings), manage complex intersections with traffic lights, stop signs and roundabouts, and handle densely packed freeways with cars moving at high speed. When you arrive at your destination, simply step out at the entrance and your car will enter park seek mode, automatically search for a spot and park itself. A tap on your phone summons it back to you.

Please note that Self-Driving functionality is dependent upon extensive software validation and regulatory approval, which may vary widely by jurisdiction. It is not possible to know exactly when each element of the functionality described above will be available, as this is highly dependent on local regulatory approval. Please note also that using a self-driving Tesla for car sharing and ride hailing for friends and family is fine, but doing so for revenue purposes will only be permissible on the Tesla Network, details of which will be released next year.

\$50 /mo.

\$4,000 after delivery

Requires Enhanced Autopilot



Smart Air Suspension

Experience superior handling, efficiency, and ride comfort. Adjust the height of your Model S. Smart Air Suspension also utilizes the GPS of your car to recognize the location of past adjustments to suspension height and automatically updates when you revisit specific locations, such as a steep driveway.

Included

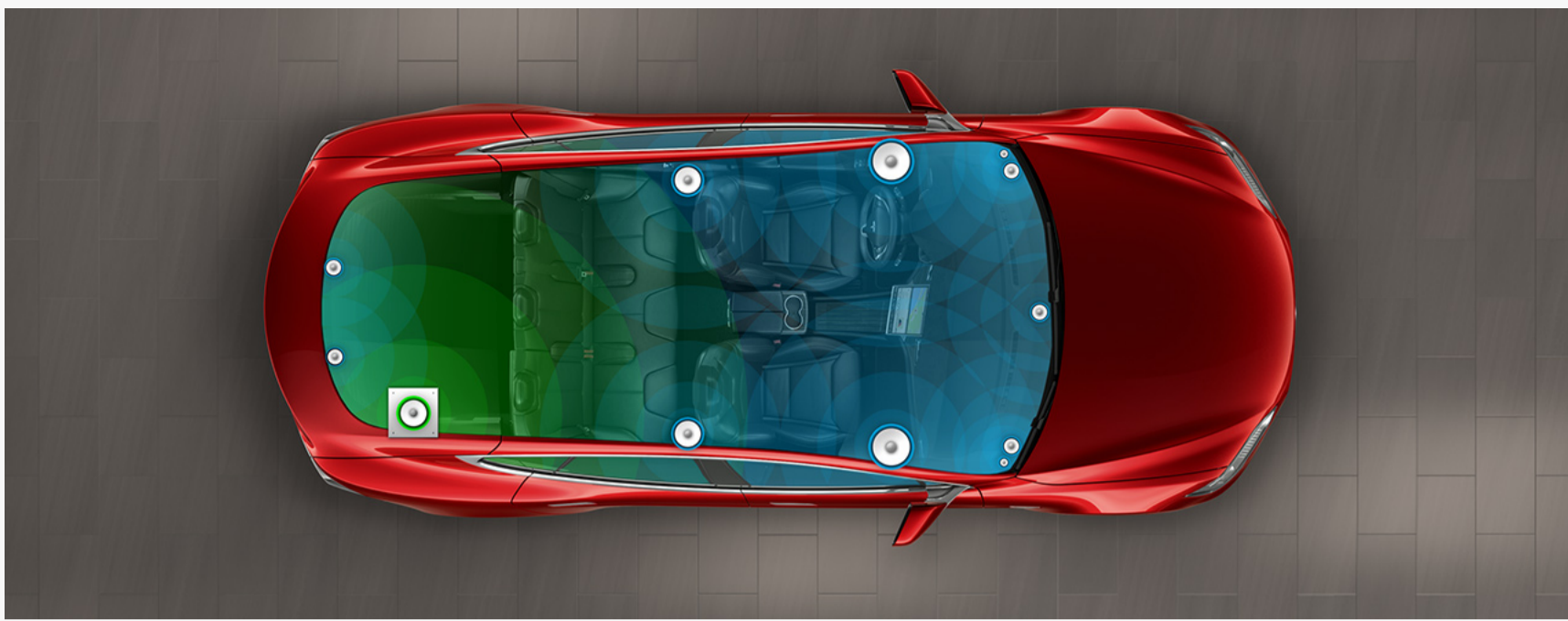


Subzero Weather Package

Improve cold-weather comfort and convenience by adding:

- Seat heaters throughout the cabin
- Heated steering wheel
- Wiper blade defrosters
- Washer nozzle heaters

\$17 /mo.



Premium Sound

Wrap your cabin in a pristine and powerful soundstage. This upgrade includes a larger amplifier, a subwoofer, and 11 precisely positioned speakers to faithfully reproduce sound and deliver it directly to your ears and those of your passengers. This is a custom-designed audiophile-quality system that takes best advantage of the interior and ultra-quiet motors of Model S. The result is a listening experience that is unique in the automotive world, besting much more expensive systems in head-to-head comparisons. The package includes:

- XM satellite radio capability
- 11 speakers with neodymium magnets including an 8" subwoofer
- High bitrate streaming capability

\$41 /mo.

XM satellite radio capability requires the Sunroof



Rear Facing Seats

Carry up to 7 passengers in Model S by adding seating for two children with rear facing seats. Engineered to far exceed federal safety standards, they attach to a second frame that augments our standard bumper with high strength aluminum for the utmost protection. These comfortable seats are hand wrapped in black microfiber and fold completely flat into the floor when not in use.

\$66 /mo.

Must be factory installed

Electric Vehicle Incentives

Model S qualifies for a \$7,500 federal tax credit and other state sponsored tax incentives and rebates. Visit your [state program's website](#) for information on eligibility and availability. As of March 29, 2016, eligibility for California's rebate is based on income.

Gasoline Savings

Electric vehicles are less expensive to fuel than gasoline powered vehicles. The average person drives between 10,000 and 15,000 miles and spends between \$1,300 and \$1,900 on gasoline per year. In comparison, the cost of electricity to power Model S over the same distance is up to four times lower. Over the five year average length of car ownership, that's between \$4,400 and \$6,600 in gasoline savings.

We've assumed a fuel economy of 21 miles per gallon for a comparable gasoline powered premium sedan, for example, the 2016 Mercedes-Benz S550. We've also assumed the [national average](#) of \$0.13 per kilowatt-hour for electricity, 10% charging on Tesla's Supercharger network and \$2.70 per gallon for premium gasoline over the next five years.

Calculator

The calculator above provides information about the price of the car if you pay in cash and the estimated monthly payment if you participate in Tesla Leasing or Tesla Lending. The calculator does not include taxes or fees, which vary from state to state and in some cases, town to town.

Tesla Leasing

We're able to offer Tesla Leasing in an increasing number of states. For states where Tesla Leasing is not available, we can help you identify other financing options. Participation in Tesla Leasing is based on a standard approval process. No security deposit required.

Tesla Lending

The monthly loan payments are based on a program for Tesla customers with Alliant Credit Union which is available in all 50 states.

Wheels

There are different advantages to the 21-inch and 19-inch wheels. For example, the 21-inch wheels generally provide increased handling whereas the 19-inch wheels wear less quickly and provide more protection from obstacles and poor road conditions.

Performance

Performance acceleration ratings are based on maximum battery power mode and follow [Motor Trend's test procedure](#) of subtracting the first foot rollout time to represent drag strip performance.

Range

Figures based on testing to EPA standard. Vehicle range may vary depending on the vehicle configuration, battery age and condition, driving style and operating, environmental and climate conditions.

For additional information, please see the current version of the [Owner's Manual](#). The Owner's Manual may be updated and revised as new features are introduced. Please refer to your vehicle's Owner's Manual for the most up to date information.